



Control. Performance. Results.

As an industry-leading food product delivery service, U.S. Foodservice was in need of a centralized mobility management solution to ensure wireless policy adherence, improve operational efficiencies and optimize corporate wireless expenditures.

Case Study

CUSTOMER US FOODSERVICE

SOLUTION UNIFIED MOBILE DEVICE AND TELECOM EXPENSE MANAGEMENT (TEM) SOLUTION RESULTING IN OVERALL COST SAVINGS

BACKGROUND

As an industry-leading food product delivery service, U.S. Foodservice was in need of a centralized mobility management solution to ensure wireless policy adherence, improve operational efficiencies and optimize corporate wireless expenditures. Most importantly, U.S. Foodservice needed to gain control over its expanding wireless device inventory, allocate expenses accurately across internal organizations, reduce costs through optimization and ongoing expense management, and increase customer service levels for its mobile employees in the field.

PROBLEM VISION ADDRESSED

Vision recommended a unified mobile device management and telecom expense management (TEM) solution to meet all customer requirements and deliver bottom-line results to U.S. Foodservice. Delivered as a fully managed service, Vision's solution leveraged its powerful Wireless Tracker application suite to gain full account visibility, understand usage and consumption trends, and then help U.S. Foodservice complete a major account consolidation and billing code overhaul. Vision was able to meet the unique customer requirements by leveraging its comprehensive mobile device and expense management solution coupled with its tenured staff.

APPROACH TAKEN TO MEET CUSTOMER'S REQUIREMENTS

- Transitioned disparate and decentralized processes into streamlined, best practices for wireless procurement, help desk support and invoice management
- Immediately lowered costs and provided advanced asset management of all wireless devices
- Created unique reports to meet custom requirements, including a Billing Code Grouping report
- Consulted in setting standard billing code formats
- Provided a turnkey wireless mobility management solution that is scalable and flexible for this industry-leading organization



1450 Greene Street
Suite 135
Augusta, GA 30901
sales@vwpcs.com

Toll-free: 1-866-725-2999